

## Management Discussion and Analysis

### OVERVIEW

|   | 2008    | 2007    | + / (-) % |
|---|---------|---------|-----------|
| <b>Selected Income Statement Items (\$m)</b>                      |         |         |           |
| Net interest income   | 2,783   | 2,244   | 24        |
| Non-interest income   | 1,458   | 1,944   | (25)      |
| Total core income   | 4,241   | 4,188   | 1         |
| Operating expenses  | (1,854) | (1,680) | 10        |
| Operating profit before allowances and amortisation               | 2,387   | 2,508   | (5)       |
| Amortisation of intangible assets                                 | (47)    | (47)    | –         |
| Allowances for loans and impairment of other assets               | (447)   | (36)    | NM        |
| Operating profit after allowances and amortisation                | 1,893   | 2,425   | (22)      |
| Share of results of associates and joint ventures                 | 6       | 21      | (74)      |
| Profit before income tax  | 1,899   | 2,446   | (22)      |
| Core net profit attributable to shareholders                      | 1,486   | 1,878   | (21)      |
| Divestment gains (net of tax)                                     | 174     | 90      | 94        |
| Tax refunds/write-backs   | 89      | 103     | (14)      |
| Reported net profit attributable to shareholders                  | 1,749   | 2,071   | (16)      |
| Cash basis net profit attributable to shareholders <sup>(1)</sup> | 1,796   | 2,117   | (15)      |
| <b>Selected Balance Sheet Items (\$m)</b>                         |         |         |           |
| Ordinary equity   | 13,978  | 14,782  | (5)       |
| Total equity (excluding minority interests)                       | 15,874  | 15,678  | 1         |
| Total assets  | 181,385 | 174,607 | 4         |
| Assets excluding life assurance fund investment assets            | 142,508 | 133,471 | 7         |
| Loans and bills receivable (net of allowances)                    | 79,808  | 71,316  | 12        |
| Deposits of non-bank customers                                    | 94,078  | 88,788  | 6         |
| <b>Per Ordinary Share – Based on Core Earnings</b>                |         |         |           |
| Basic earnings (cents) <sup>(2)</sup>                             | 46.1    | 59.7    | (23)      |
| Basic earnings – Cash basis (cents) <sup>(2)</sup>                | 47.6    | 61.2    | (22)      |
| Diluted earnings (cents) <sup>(2)</sup>                           | 45.9    | 59.3    | (23)      |
| Net asset value (\$)  |         |         |           |
| – Before valuation surplus  | 4.51    | 4.79    | (6)       |
| – After valuation surplus   | 5.18    | 6.46    | (20)      |
| <b>Key Financial Ratios – Based on Core Earnings (%)</b>          |         |         |           |
| Return on equity <sup>(2)(3)</sup>                                | 9.9     | 13.4    |           |
| Return on equity – Cash basis <sup>(2)(3)</sup>                   | 10.3    | 13.7    |           |
| Return on assets <sup>(4)</sup>                                   | 1.05    | 1.51    |           |
| Return on assets – Cash basis <sup>(4)</sup>                      | 1.08    | 1.55    |           |
| Net interest margin   | 2.27    | 2.10    |           |
| Non-interest income to total income                               | 34.4    | 46.4    |           |
| Cost to income  | 43.7    | 40.1    |           |
| Loans to deposits   | 84.8    | 80.3    |           |
| NPL ratio   | 1.5     | 1.7     |           |
| Total capital adequacy ratio <sup>(5)</sup>                       | 15.1    | 12.4    |           |
| Tier 1 ratio <sup>(5)</sup>                                       | 14.9    | 11.5    |           |

<sup>(1)</sup> Excludes amortisation of intangible assets.

<sup>(2)</sup> In computing earnings per share and return on equity, preference dividends paid and estimated to be due as at the end of the financial year are deducted from core earnings.

<sup>(3)</sup> Preference equity and minority interests are not included in the computation for return on equity.

<sup>(4)</sup> The computation for return on assets does not include life assurance fund investment assets.

<sup>(5)</sup> The capital adequacy ratios for 2008 are computed in accordance with Basel II rules while the ratios for 2007 are computed based on Basel I rules.

"NM" denotes not meaningful.

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Group net profit attributable to shareholders ("net profit") for the financial year ended 31 December 2008 declined 16% to S\$1,749 million, from S\$2,071 million in 2007. Core net profit, which excludes divestment gains and tax refunds from both periods, fell by 21% to S\$1,486 million.

The severe market conditions and depressed economic environment during the year, especially in the second half, resulted in declines in the Group's insurance, investment and trading income and a significant increase in allowances for loans and other assets, which offset the robust growth in net interest income. Non-interest income (excluding divestment gains) declined by 25% to S\$1,458 million, while net allowances increased from S\$36 million to S\$447 million. Net interest income grew 24% to S\$2,783 million, led by loan growth and improved interest margins. Operating expenses increased by 10% to S\$1,854 million.

Return on equity, based on core earnings, was 9.9% in 2008, down from 13.4% in 2007. Core earnings per share fell 23% to 46.1 cents. Core earnings in 2008 excluded S\$174 million gains from the sale of the Group's remaining stakes in The Straits Trading Company and Robinson & Company Limited, as well as tax refunds and tax write-backs amounting to S\$89 million. In 2007, divestment gains amounted to S\$90 million and tax refunds were S\$103 million.

The Group continues to maintain a strong capital position. The Group's Tier 1 capital was S\$14.3 billion as at 31 December 2008. Its Tier 1 ratio of 14.9% was well above the regulatory minimum of 6%, while the total capital adequacy ratio was 15.1% as compared to the regulatory requirement of 10%.

The performance of key subsidiaries of the Group was mixed. Great Eastern Holdings ("GEH") reported a 50% decline in net profit for the year to S\$272 million, as its life assurance profits and shareholders' fund investments were affected by mark-to-market losses, weak investment profits, and higher impairment provisions. GEH's contribution to the Group's core earnings, after deducting amortisation of intangible assets, non-core gains, tax write-backs and minority interests, was S\$160 million, down sharply from S\$449 million in 2007. Excluding GEH, the Group's core net profit showed a decline of 7% to S\$1,326 million.

The Group's Malaysia and Indonesia banking subsidiaries performed well. OCBC Bank (Malaysia) Berhad grew its net profit by 20% to RM617 million (S\$256 million), underpinned by higher net interest income, Islamic Banking income and non-interest income. Bank OCBC NISP achieved a 27% increase in net profit to IDR 317 billion (S\$40 million), driven by growth in net interest and non-interest income and a moderation in expense growth.

A final one-tier tax exempt dividend of 14 cents per share has been proposed, bringing the full year dividend to 28 cents per share, unchanged from 2007 and representing a payout of 58% of core earnings. The Bank proposes to reactivate its Scrip Dividend Scheme, subject to alterations being made to the scheme to conform to the current SGX scrip dividend rules, to allow shareholders the option of receiving the final dividend in the form of shares instead of cash.

### NET INTEREST INCOME

#### Average Balance Sheet

|  | 2008                       |                  |                      | 2007                       |                  |                      |
|--|----------------------------|------------------|----------------------|----------------------------|------------------|----------------------|
|  | Average<br>Balance<br>S\$m | Interest<br>S\$m | Average<br>Rate<br>% | Average<br>Balance<br>S\$m | Interest<br>S\$m | Average<br>Rate<br>% |
| <b>Interest earning assets</b>                   |                            |                  |                      |                            |                  |                      |
| Loans and advances to non-bank customers         | 76,610                     | 3,651            | 4.77                 | 63,811                     | 3,535            | 5.54                 |
| Placements with and loans to banks               | 23,762                     | 780              | 3.28                 | 22,441                     | 863              | 3.84                 |
| Other interest earning assets <sup>(1)</sup>     | 22,422                     | 836              | 3.73                 | 20,643                     | 867              | 4.20                 |
| <b>Total</b>                                     | <b>122,794</b>             | <b>5,267</b>     | <b>4.29</b>          | <b>106,895</b>             | <b>5,265</b>     | <b>4.93</b>          |
| <b>Interest bearing liabilities</b>              |                            |                  |                      |                            |                  |                      |
| Deposits of non-bank customers                   | 93,554                     | 1,815            | 1.94                 | 82,080                     | 2,175            | 2.65                 |
| Deposits and balances of banks                   | 13,951                     | 430              | 3.08                 | 12,831                     | 569              | 4.44                 |
| Other borrowings <sup>(2)</sup>                  | 6,420                      | 239              | 3.72                 | 5,543                      | 277              | 5.00                 |
| <b>Total</b>                                     | <b>113,925</b>             | <b>2,484</b>     | <b>2.18</b>          | <b>100,454</b>             | <b>3,021</b>     | <b>3.01</b>          |
| <b>Net interest income/margin <sup>(3)</sup></b> |                            | <b>2,783</b>     | <b>2.27</b>          |                            | <b>2,244</b>     | <b>2.10</b>          |

<sup>(1)</sup> Comprise corporate debts and government securities.

<sup>(2)</sup> Comprise mainly debts issued, including Tier 2 subordinated debt.

<sup>(3)</sup> Net interest margin is net interest income as a percentage of interest earning assets.

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### NET INTEREST INCOME (continued)

Net interest income grew 24% year-on-year to S\$2,783 million in 2008, underpinned by growth in interest earning assets and improved margins. Average balances of non-bank customer loans grew by 20%, contributed mainly by growth in business loans in Singapore as well as overseas markets.

Net interest margin improved by 17 basis points from 2.10% to 2.27%, an eight-year high, as a result of higher loan spreads and lower funding costs, partially driven by strong growth in low cost deposits.

### Volume and Rate Analysis

| Increase/(decrease) for 2008 over 2007   | Volume<br>S\$m | Rate<br>S\$m | Net change<br>S\$m |
|--|----------------|--------------|--------------------|
| <b>Interest income</b>                   |                |              |                    |
| Loans and advances to non-bank customers | 711            | (605)        | 106                |
| Placements with and loans to banks       | 51             | (137)        | (86)               |
| Other interest earning assets            | 75             | (108)        | (33)               |
| <b>Total</b>                             | <b>837</b>     | <b>(850)</b> | <b>(13)</b>        |
| <b>Interest expense</b>                  |                |              |                    |
| Deposits of non-bank customers           | 305            | (671)        | (366)              |
| Deposits and balances of banks           | 50             | (191)        | (141)              |
| Other borrowings                         | 43             | (82)         | (39)               |
| <b>Total</b>                             | <b>398</b>     | <b>(944)</b> | <b>(546)</b>       |
| <b>Impact on net interest income</b>     | <b>439</b>     | <b>94</b>    | <b>533</b>         |
| Due to change in number of days          |                |              | 6                  |
| <b>Net interest income</b>               |                |              | <b>539</b>         |

### NON-INTEREST INCOME

|  | 2008<br>S\$m | 2007<br>S\$m | +/(-) %     |
|--|--------------|--------------|-------------|
| <b>Fees and commissions</b>                      |              |              |             |
| Brokerage  | 74           | 136          | (46)        |
| Wealth management                                | 132          | 163          | (19)        |
| Fund management                                  | 79           | 86           | (9)         |
| Credit card                                      | 55           | 56           | (3)         |
| Loan-related                                     | 153          | 124          | 23          |
| Trade-related and remittances                    | 129          | 115          | 12          |
| Guarantees                                       | 27           | 23           | 19          |
| Investment banking                               | 51           | 41           | 23          |
| Service charges                                  | 50           | 44           | 15          |
| Others   | 24           | 20           | 30          |
| <b>Sub-total</b>                                 | <b>774</b>   | <b>808</b>   | <b>(4)</b>  |
| <b>Dividends</b>                                 | <b>72</b>    | <b>56</b>    | <b>29</b>   |
| <b>Rental income</b>                             | <b>68</b>    | <b>62</b>    | <b>10</b>   |
| <b>Profit from life assurance</b>                | <b>300</b>   | <b>509</b>   | <b>(41)</b> |
| <b>Premium income from general insurance</b>     | <b>109</b>   | <b>65</b>    | <b>67</b>   |
| <b>Other income</b>                              |              |              |             |
| Net dealing income:                              |              |              |             |
| Foreign exchange                                 | 151          | 186          | (19)        |
| Derivatives and securities                       | (108)        | (12)         | (777)       |
| Net gain/(loss) from investment securities       | 18           | 202          | (91)        |
| Net gain/(loss) from disposal of properties      | 8            | 5            | 61          |
| Others   | 66           | 63           | 6           |
| <b>Sub-total</b>                                 | <b>135</b>   | <b>444</b>   | <b>(70)</b> |
| <b>Total core non-interest income</b>            | <b>1,458</b> | <b>1,944</b> | <b>(25)</b> |
| Divestment gains                                 | 186          | 93           | 101         |
| <b>Total non-interest income</b>                 | <b>1,644</b> | <b>2,037</b> | <b>(19)</b> |
| Fees and commissions/Total income <sup>(1)</sup> | 18.2%        | 19.3%        |             |
| Non-interest income/Total income <sup>(1)</sup>  | 34.4%        | 46.4%        |             |

<sup>(1)</sup> Excludes divestment gains.

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### NON-INTEREST INCOME (continued)

Non-interest income (excluding divestment gains) declined 25% to S\$1,458 million in 2008. Challenging market conditions throughout the year resulted in lower life assurance profits and reduced gains from the sale of investment securities, as well as trading losses in securities and derivatives. Profit from life assurance fell 41% to S\$300 million, as the weak and volatile equity and bond markets impacted subsidiary GEH's insurance profits, in particular for its non-participating fund. Gains from the sale of investment securities dropped to S\$18 million, from S\$202 million in the previous year. Losses from derivatives and securities dealing widened to S\$108 million from S\$12 million previously.

Fee and commission income, which accounts for about half of total non-interest income, held up reasonably well, decreasing by a modest 4% to S\$774 million. Declines in stockbroking, wealth management and fund management income were mitigated by growth in other fee-based activities.

### OPERATING EXPENSES

|                                     | 2008<br>S\$m | 2007<br>S\$m | +/(-) % |
|-------------------------------------|--------------|--------------|---------|
| <b>Staff costs</b>                  | <b>1,045</b> | 946          | 11      |
| <b>Property and equipment</b>       |              |              |         |
| Depreciation                        | 116          | 104          | 11      |
| Maintenance and hire                | 68           | 66           | 4       |
| Rental expenses                     | 43           | 30           | 40      |
| Others                              | 113          | 101          | 12      |
|                                     | <b>340</b>   | 301          | 13      |
| <b>Other operating expenses</b>     | <b>469</b>   | 433          | 8       |
| <b>Total operating expenses</b>     | <b>1,854</b> | 1,680        | 10      |
| <b>Group staff strength</b>         |              |              |         |
| Period end                          | 19,876       | 18,676       | 6       |
| Average                             | 19,541       | 17,431       | 12      |
| Cost to income ratio <sup>(1)</sup> | 43.7%        | 40.1%        |         |

<sup>(1)</sup> Excludes divestment gains.

Operating expenses increased by 10% to S\$1,854 million in 2008. Approximately 42% of the increase was due to the Group's overseas expansion, particularly in China, and the first-time consolidation of expenses from PacificMas Berhad which became a subsidiary in April 2008. Excluding these factors, the Group's business-as-usual expenses rose by 7%.

Staff costs rose by 11% to S\$1,045 million in 2008, mainly due to higher base salaries and an increase of 12% in average headcount. Property and equipment expenses increased 13% to S\$340 million, with increases mainly in rental expenses, property tax, as well as higher depreciation and maintenance costs for computer software and equipment which were partly driven by infrastructural investments made in tandem with the Group's regional expansion. Other operating expenses increased by 8% to S\$469 million due to higher business promotion and other miscellaneous expenses.

As Group core revenue grew 1% while expenses rose 10% for the year, the cost to income ratio increased to 43.7% in 2008, compared with 40.1% for 2007.

## Management Discussion and Analysis

### ALLOWANCES FOR LOANS AND OTHER ASSETS

|  | 2008<br>S\$m | 2007<br>S\$m | + / (-)<br>% |
|--|--------------|--------------|--------------|
| <b>Specific allowances/(write-back) for loans</b>                      |              |              |              |
| Singapore  | 2            | (58)         | (103)        |
| Malaysia   | 40           | (12)         | (431)        |
| Others   | 123          | (38)         | (423)        |
|  | <b>165</b>   | <b>(108)</b> | <b>(253)</b> |
| <b>Portfolio allowances for loans</b>                                  | <b>20</b>    | <b>–</b>     | <b>–</b>     |
| <b>Allowances for CDOs</b>   | <b>87</b>    | <b>231</b>   | <b>(63)</b>  |
| <b>Allowances and impairment charges/(write-back) for other assets</b> | <b>175</b>   | <b>(87)</b>  | <b>(302)</b> |
| <b>Net allowances and impairment</b>                                   | <b>447</b>   | <b>36</b>    | <b>NM</b>    |

The Group provided S\$447 million in net allowances for loans and other assets in 2008, compared with S\$36 million in 2007.

The allowances in 2008 included S\$165 million in specific allowances for loans, S\$87 million for the CDO portfolio, and S\$175 million for other assets, mainly debt securities. Portfolio allowances of S\$20 million were also set aside for the loan portfolio. In comparison, in 2007 the CDO-related allowances of S\$231 million were largely offset by net write-back in specific allowances for loans of S\$108 million due to loan recoveries, repayments and upgrades, and net write-back in allowances for other assets of S\$87 million, mainly properties.

#### Specific Allowances for Loans by Industry <sup>(1)</sup>

|  | 2008<br>S\$m |
|--|--------------|
| Agriculture, mining and quarrying                        | (3)          |
| Manufacturing  | 103          |
| Building and construction                                | (41)         |
| Housing  | 7            |
| General commerce   | 17           |
| Transport, storage and communication                     | 6            |
| Financial institutions, investment and holding companies | (8)          |
| Professionals and individuals                            | 25           |
| Others   | 59           |
| <b>Total specific allowances for loans</b>               | <b>165</b>   |

<sup>(1)</sup> First-time disclosure in accordance with Basel II Pillar 3 requirements under MAS Notice 637.

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### LOANS AND ADVANCES

|  | 2008<br>S\$m  | 2007<br>S\$m  | +/(-) %   |
|--|---------------|---------------|-----------|
| <b>By Industry</b>                                       |               |               |           |
| Agriculture, mining and quarrying                        | 1,315         | 1,116         | 18        |
| Manufacturing  | 6,612         | 6,278         | 5         |
| Building and construction                                | 17,176        | 13,653        | 26        |
| Housing loans  | 19,785        | 19,247        | 3         |
| General commerce   | 7,072         | 6,943         | 2         |
| Transport, storage and communication                     | 5,471         | 3,922         | 39        |
| Financial institutions, investment and holding companies | 11,201        | 10,610        | 6         |
| Professionals and individuals                            | 7,358         | 7,385         | –         |
| Others   | 5,346         | 3,621         | 48        |
|  | <b>81,336</b> | <b>72,775</b> | <b>12</b> |
| <b>By Currency</b>                                       |               |               |           |
| Singapore Dollar   | 47,174        | 42,617        | 11        |
| United States Dollar                                     | 10,671        | 9,417         | 13        |
| Malaysian Ringgit  | 12,220        | 10,869        | 12        |
| Indonesian Rupiah  | 2,269         | 2,402         | (6)       |
| Others   | 9,002         | 7,470         | 20        |
|  | <b>81,336</b> | <b>72,775</b> | <b>12</b> |
| <b>By Geography <sup>(1)</sup></b>                       |               |               |           |
| Singapore  | 49,285        | 45,311        | 9         |
| Malaysia   | 14,335        | 12,102        | 18        |
| Other ASEAN  | 4,602         | 4,446         | 4         |
| Greater China  | 6,874         | 5,133         | 34        |
| Other Asia Pacific                                       | 3,242         | 3,073         | 6         |
| Rest of the World  | 2,998         | 2,710         | 11        |
|  | <b>81,336</b> | <b>72,775</b> | <b>12</b> |

<sup>(1)</sup> Loans by geography are based on where the credit risks reside, regardless of where the transactions are booked.

The Group's loan book increased 12% year-on-year, to S\$81.3 billion as at 31 December 2008. This was mainly from growth in business loans in Singapore as well as overseas markets. By industry, the growth was broad-based, with the largest increase in loans to the building and construction sector, transport and communications sector, as well as to financial institutions, investment and holding companies and the housing sector.

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### NON-PERFORMING LOANS

#### NPLs by Grading and Geography

|                  | Total<br>NPLs <sup>(1)</sup><br>S\$m | Substandard<br>S\$m | Doubtful<br>S\$m | Loss<br>S\$m | Secured NPLs/<br>Total NPLs<br>% | Non-bank<br>NPLs/<br>Non-bank<br>loans <sup>(2)</sup><br>% |
|------------------|--------------------------------------|---------------------|------------------|--------------|----------------------------------|--|
| <b>Singapore</b> |                                      |                     |                  |              |                                  |  |
| <b>2008</b>      | <b>395</b>                           | <b>107</b>          | <b>184</b>       | <b>104</b>   | <b>58.1</b>                      | <b>0.8</b>   |
| 2007             | 512                                  | 185                 | 185              | 142          | 66.6                             | 1.1  |
| <b>Malaysia</b>  |                                      |                     |                  |              |                                  |  |
| <b>2008</b>      | <b>496</b>                           | <b>290</b>          | <b>121</b>       | <b>85</b>    | <b>59.2</b>                      | <b>3.3</b>   |
| 2007             | 548                                  | 336                 | 114              | 98           | 63.0                             | 4.3  |
| <b>Others</b>    |                                      |                     |                  |              |                                  |  |
| <b>2008</b>      | <b>457</b>                           | <b>74</b>           | <b>310</b>       | <b>73</b>    | <b>26.6</b>                      | <b>1.8</b>   |
| 2007             | 294                                  | 71                  | 151              | 72           | 47.4                             | 1.3  |
| <b>Group</b>     |                                      |                     |                  |              |                                  |  |
| <b>2008</b>      | <b>1,348</b>                         | <b>471</b>          | <b>615</b>       | <b>262</b>   | <b>47.8</b>                      | <b>1.5</b>   |
| 2007             | 1,354                                | 592                 | 450              | 312          | 60.9                             | 1.7  |

<sup>(1)</sup> Comprise non-bank loans, debt securities and contingent facilities; include CDOs of S\$109 million and S\$86 million for 2008 and 2007 respectively.

<sup>(2)</sup> Exclude debt securities.

As at 31 December 2008, total NPLs were S\$1,348 million, marginally below the S\$1,354 million in December 2007. Singapore NPLs amounted to S\$395 million, while Malaysia NPLs were S\$496 million. These accounted for 29% and 37% of total NPLs respectively. Of the total NPLs, 35% were in the substandard category while 48% were secured by collateral.

The Group's NPL ratio was 1.5% as at 31 December 2008, lower than the 1.7% in December 2007.

|  | S\$m  | 2008<br>% of gross<br>loans | S\$m  | 2007<br>% of gross<br>loans |
|--|-------|-----------------------------|-------|-----------------------------|
| <b>NPLs by Industry</b>                                  |       |                             |       |                             |
| Loans and advances                                       |       |                             |       |                             |
| Agriculture, mining and quarrying                        | 6     | 0.5                         | 12    | 1.0                         |
| Manufacturing  | 339   | 5.1                         | 271   | 4.3                         |
| Building and construction                                | 113   | 0.7                         | 187   | 1.4                         |
| Housing loans  | 243   | 1.2                         | 301   | 1.6                         |
| General commerce   | 147   | 2.1                         | 146   | 2.1                         |
| Transport, storage and communication                     | 24    | 0.4                         | 22    | 0.6                         |
| Financial institutions, investment and holding companies | 125   | 1.1                         | 68    | 0.6                         |
| Professionals and individuals                            | 126   | 1.7                         | 170   | 2.3                         |
| Others   | 59    | 1.1                         | 61    | 1.7                         |
| Sub-total  | 1,182 | 1.5                         | 1,238 | 1.7                         |
| Debt securities  | 166   |                             | 116   |                             |
|  | 1,348 |                             | 1,354 |                             |

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### CUMULATIVE ALLOWANCES FOR LOANS

|                  | Total<br>cumulative<br>allowances<br>S\$m | Specific<br>allowances <sup>(1)</sup><br>S\$m | Portfolio<br>allowances<br>S\$m | Specific<br>allowances as %<br>of total NPLs<br>% | Cumulative<br>allowances as %<br>of total NPLs<br>% |
|------------------|---|---|---------------------------------|---|---|
| <b>Singapore</b> |   |   |                                 |   |   |
| <b>2008</b>      | <b>655</b>                                | <b>151</b>                                    | <b>504</b>                      | <b>38.1</b>                                       | <b>165.8</b>  |
| 2007             | 739                                       | 202   | 537                             | 39.5  | 144.4   |
| <b>Malaysia</b>  |   |   |                                 |   |   |
| <b>2008</b>      | <b>462</b>                                | <b>242</b>                                    | <b>220</b>                      | <b>48.7</b>                                       | <b>93.0</b>   |
| 2007             | 422                                       | 232   | 190                             | 42.3  | 77.1  |
| <b>Others</b>    |   |   |                                 |   |   |
| <b>2008</b>      | <b>568</b>                                | <b>313</b>                                    | <b>255</b>                      | <b>68.6</b>                                       | <b>124.5</b>  |
| 2007             | 410                                       | 177   | 233                             | 60.4  | 139.5   |
| <b>Group</b>     |   |   |                                 |   |   |
| <b>2008</b>      | <b>1,685</b>                              | <b>706</b>                                    | <b>979</b>                      | <b>52.3</b>                                       | <b>125.0</b>  |
| 2007             | 1,571                                     | 611   | 960                             | 45.2  | 116.1   |

<sup>(1)</sup> Include allowances of S\$108 million and S\$82 million for classified CDOs as at 31 December 2008 and 31 December 2007 respectively.

As at 31 December 2008, the Group's total cumulative allowances for loans were S\$1,685 million, comprising S\$706 million in specific allowances and S\$979 million in portfolio allowances. The cumulative specific allowances included S\$108 million in allowances for classified CDOs. Total cumulative allowances were 125.0% of total NPLs at 31 December 2008, compared with the coverage of 116.1% at 31 December 2007.

### Cumulative Specific Allowances by Industry<sup>(1)</sup>

|  | 2008<br>S\$m |
|--|--------------|
| Agriculture, mining and quarrying                        | 4            |
| Manufacturing  | 186          |
| Building and construction                                | 32           |
| Housing  | 34           |
| General commerce   | 72           |
| Transport, storage and communication                     | 18           |
| Financial institutions, investment and holding companies | 234          |
| Professionals and individuals                            | 73           |
| Others   | 53           |
| <b>Total</b>   | <b>706</b>   |

<sup>(1)</sup> First-time disclosure in accordance with Basel II Pillar 3 requirements under MAS Notice 637.



## Management Discussion and Analysis

### COLLATERALISED DEBT OBLIGATIONS (CDOs)

As at 31 December 2008, the Bank has investments of S\$453 million in CDOs, including S\$252 million in asset-backed securities CDOs ("ABS CDOs"). The exposure to US sub-prime mortgages amounted to approximately 18% of the ABS CDOs. The ABS CDO exposure of S\$252 million were 100% covered by cumulative allowances as at the end of 2008.

The corporate CDO investment portfolio was S\$201 million at 31 December 2008, lower than the S\$360 million exposure as at 31 December 2007 due to the maturity and sale of some corporate CDOs in the fourth quarter of 2008. Of the S\$201 million exposure, S\$6 million are invested in an equity tranche. As at 31 December 2008, cumulative write-downs of S\$113 million (56%) for the corporate CDOs have been taken to the income statement, comprising cumulative allowances of S\$47 million and cumulative mark-to-market losses of S\$66 million for the related credit default swaps. In addition, negative fair value adjustments of S\$70 million (35%) have been taken to the equity reserves.

As at 31 December 2008, the credit rating profile of the total CDO portfolio of S\$453 million was as follows: 14% – A, 19% – BBB, 6% – BB, 39% – CCC, 19% – CC and 3% – C.

| Type of CDO                               | 2008             |                           | 2007             |                   |
|---|------------------|---------------------------|------------------|-------------------|
|   | Exposure<br>S\$m | Allowance<br>S\$m         | Exposure<br>S\$m | Allowance<br>S\$m |
| <b>ABS CDO Investment Portfolio</b>       | <b>252</b>       | <b>(252)</b>              | 260              | (219)             |
| <b>Corporate CDO Investment Portfolio</b> | <b>201</b>       | <b>(47)<sup>(1)</sup></b> | 360              | –                 |
| <b>Total CDO Portfolio</b>                | <b>453</b>       | <b>(299)</b>              | 620              | (219)             |

<sup>(1)</sup> In addition to the cumulative allowances of S\$47 million, the Bank has also taken cumulative mark-to-market losses of S\$66 million to the income statement and negative fair value adjustments of S\$70 million to equity reserves for the corporate CDO portfolio as at 31 December 2008.

### DEPOSITS

|  | 2008<br>S\$m   | 2007<br>S\$m | +/(–)<br>% |
|--|----------------|--------------|------------|
| Deposits of non-bank customers                                 | <b>94,078</b>  | 88,788       | 6          |
| Deposits and balances of banks                                 | <b>10,113</b>  | 14,726       | (31)       |
| <b>Total deposits</b>  | <b>104,191</b> | 103,514      | 1          |
| <b>Non-Bank Deposits By Product</b>                            |                |              |            |
| Fixed deposits   | <b>57,218</b>  | 58,765       | (3)        |
| Savings deposits   | <b>16,104</b>  | 12,999       | 24         |
| Current account  | <b>16,090</b>  | 12,538       | 28         |
| Others   | <b>4,666</b>   | 4,486        | 4          |
|  | <b>94,078</b>  | 88,788       | 6          |
| <b>Non-Bank Deposits By Currency</b>                           |                |              |            |
| Singapore Dollar   | <b>53,745</b>  | 52,873       | 2          |
| United States Dollar   | <b>12,105</b>  | 11,473       | 6          |
| Malaysian Ringgit  | <b>14,672</b>  | 13,633       | 8          |
| Indonesian Rupiah  | <b>3,039</b>   | 2,903        | 5          |
| Others   | <b>10,517</b>  | 7,906        | 33         |
|  | <b>94,078</b>  | 88,788       | 6          |
| Loans to deposits ratio (net non-bank loans/non-bank deposits) | <b>84.8%</b>   | 80.3%        |            |

As at 31 December 2008, total deposits were S\$104.2 billion, marginally above the S\$103.5 billion as at 31 December 2007. Non-bank customer deposits grew by 6% to S\$94.1 billion, with increases of 24% in savings deposits, and 28% in current account deposits. Deposits and balances of banks declined 31% to S\$10.1 billion.

The Group's loans to deposits ratio was 84.8% at 31 December 2008, compared to 80.3% at 31 December 2007.

# Management Discussion and Analysis

## PERFORMANCE BY BUSINESS SEGMENT

OCBC Group's businesses are presented in the following customer and product segments: Global Consumer Financial Services, Global Corporate Banking, Global Treasury and Insurance.

### Revenue and Operating Profit by Business Segment

|                                    | Total Income |              |          | Operating Profit after allowances and amortisation |              |             |
|------------------------------------|--------------|--------------|----------|--|--------------|-------------|
|                                    | 2008<br>S\$m | 2007<br>S\$m | +/(-) %  | 2008<br>S\$m                                       | 2007<br>S\$m | +/(-) %     |
| Global Consumer Financial Services | 1,308        | 1,160        | 13       | 678  | 581          | 17          |
| Global Corporate Banking           | 1,428        | 1,194        | 20       | 853  | 818          | 4           |
| Global Treasury                    | 683          | 440          | 55       | 478  | 301          | 59          |
| Insurance <sup>(1)</sup>           | 482          | 812          | (41)     | 229  | 636          | (64)        |
| Others <sup>(2)</sup>              | 340          | 582          | (42)     | (345)  | 89           | (487)       |
| <b>Group</b>                       | <b>4,241</b> | <b>4,188</b> | <b>1</b> | <b>1,893</b>                                       | <b>2,425</b> | <b>(22)</b> |

<sup>(1)</sup> Pre-tax divestment gains of S\$41 million for 2008 are not included.

<sup>(2)</sup> Pre-tax divestment gains of S\$145 million for 2008 and S\$93 million for 2007 are not included.

### Global Consumer Financial Services

Global Consumer Financial Services comprises the full range of products and services offered to individuals, including deposit products (checking accounts, savings and fixed deposits), consumer loans (housing loans and other personal loans), credit cards and wealth management products (unit trusts, bancassurance products and structured deposits).

For 2008, operating profit of the consumer segment grew by 17% to S\$678 million, as broad-based growth in net interest income more than offset the increase in expenses.

### Global Corporate Banking

Global Corporate Banking provides comprehensive financial services to business customers, ranging from large corporates and the public sector to small and medium enterprises. The products and services offered include long-term loans such as project financing, short-term credit such as overdrafts and trade financing, deposit accounts and fee-based services such as cash management, trustee and custodian services.

Global Corporate Banking's operating profit increased by 4% to S\$853 million in 2008. Growth in net interest income due to strong loans and deposits growth and higher fee income was partly offset by higher expenses.

### Global Treasury

Global Treasury engages in foreign exchange activities, money market operations, fixed income and derivatives trading, and also offers structured treasury products and financial solutions to meet customers' investment and hedging needs.

Global Treasury's operating profit rose 59% to S\$478 million in 2008. The strong profit growth was driven by higher net interest income and foreign exchange gains, partly offset by losses from dealing in securities and derivatives, increased allowances and higher expenses.

### Insurance

The Group's insurance business, including its fund management activities, is carried out by 87.1%-owned subsidiary GEH, which provides both life and general insurance products to its customers mainly in Singapore and Malaysia.

For 2008, operating profit from GEH fell by 64% to S\$229 million, due mainly to declines in insurance income and income from investments and securities and derivatives dealing, higher operating expenses and increased allowances. After minority interests and tax, and excluding non-core gains and tax write-backs, GEH's contribution to the Group's core net profit was S\$160 million in 2008, compared with S\$449 million in 2007.

### Others

The "Others" segment comprises Bank OCBC NISP, PacificMas Berhad, corporate finance, capital markets, property holding, stock brokerage and investment holding, support units, other investments and items not attributed to business segments. Operating losses of S\$345 million in 2008 were mainly due to joint income offset, and increased allowances and investment losses as a result of the deterioration in the financial markets.

## Management Discussion and Analysis

### PERFORMANCE BY GEOGRAPHICAL SEGMENT

|                                 | 2008           |            | 2007           |            |
|---------------------------------|----------------|------------|----------------|------------|
|                                 | S\$m           | %          | S\$m           | %          |
| <b>Total core income</b>        |                |            |                |            |
| Singapore <sup>(1)</sup>        | 2,684          | 63         | 2,717          | 65         |
| Malaysia <sup>(2)</sup>         | 914            | 22         | 961            | 23         |
| Other ASEAN                     | 326            | 8          | 315            | 7          |
| Asia Pacific                    | 272            | 6          | 157            | 4          |
| Rest of the World               | 45             | 1          | 38             | 1          |
|                                 | <b>4,241</b>   | <b>100</b> | <b>4,188</b>   | <b>100</b> |
| <b>Profit before income tax</b> |                |            |                |            |
| Singapore <sup>(1) (2)</sup>    | 1,244          | 66         | 1,596          | 65         |
| Malaysia <sup>(2)</sup>         | 519            | 27         | 670            | 28         |
| Other ASEAN                     | 81             | 4          | 93             | 4          |
| Asia Pacific                    | 45             | 2          | 63             | 2          |
| Rest of the World               | 10             | 1          | 24             | 1          |
|                                 | <b>1,899</b>   | <b>100</b> | <b>2,446</b>   | <b>100</b> |
| <b>Total assets</b>             |                |            |                |            |
| Singapore                       | 118,157        | 66         | 117,833        | 67         |
| Malaysia                        | 38,402         | 21         | 36,309         | 21         |
| Other ASEAN                     | 5,853          | 3          | 5,940          | 4          |
| Asia Pacific                    | 15,029         | 8          | 10,951         | 6          |
| Rest of the World               | 3,944          | 2          | 3,574          | 2          |
|                                 | <b>181,385</b> | <b>100</b> | <b>174,607</b> | <b>100</b> |

<sup>(1)</sup> Pre-tax divestment gains of S\$186 million for 2008 and S\$93 million for 2007 are not included in total core income and profit before income tax.

<sup>(2)</sup> Certain numbers for 2007 were reclassified for comparative purpose.

The geographical segment analysis is based on the location where assets or transactions are booked. For 2008, Singapore accounted for 63% of total income and 66% of pre-tax profit, while Malaysia accounted for 22% of total income and 27% of pre-tax profit. Pre-tax profit for Singapore declined by 22% in 2008 due mainly to lower insurance profits, weaker investment and trading income and increased net allowances for loans and other assets. Malaysia's pre-tax profit fell by 23% in 2008, largely due to the decline in insurance contribution.

### CAPITAL ADEQUACY RATIOS

Based on the revised MAS Notice 637 effective January 2008, the Group's total capital adequacy ratio ("CAR") under the Basel II framework was 15.1% and the Tier 1 CAR was 14.9% as at 31 December 2008. The total and Tier 1 CAR as at 31 December 2007, which were computed under the Basel I framework, were 12.4% and 11.5% respectively. The Group's capital ratios remain well above the MAS minimum requirement of 6% for Tier 1 CAR and 10% for total CAR.

During the year, the Group raised S\$2.5 billion of Tier 1 non-cumulative, non-convertible preference shares in the Singapore market, and RM1.6 billion of Lower Tier 2 subordinated notes in Malaysia. (Details on the components of the Group's CAR can be found in the chapter on Capital Management)

### VALUATION SURPLUS

|                                  | 2008         | 2007         |
|----------------------------------|--------------|--------------|
|                                  | S\$m         | S\$m         |
| Properties <sup>(1)</sup>        | 2,369        | 2,513        |
| Equity securities <sup>(2)</sup> | (277)        | 2,654        |
| Total                            | <b>2,092</b> | <b>5,167</b> |

<sup>(1)</sup> Includes properties classified as investment properties and assets held for sale. Property values are determined mainly based on external valuations at year-end.

<sup>(2)</sup> Comprises investments in quoted associates and subsidiaries, which are valued based on their market prices at the end of the financial year.

The Group's unrealised valuation surplus represents the difference between the carrying values of its properties and investments in quoted subsidiaries/associates as compared to the property values and market prices of the quoted investments at the respective periods. The carrying values of subsidiaries and associates are measured at cost plus post-acquisition reserves, while those of properties are measured at cost less accumulated depreciation, and impairment, if any.

As at 31 December 2008, the Group's valuation surplus was S\$2.09 billion, 60% lower compared to 31 December 2007, due mainly to significant falls in quoted prices of equity securities as a result of the global financial crisis. The deficit of S\$277 million on equity securities valuation was primarily from the Group's stakes in Bank OCBC NISP, GEH and PacificMas Berhad.

## Basel II Pillar 3 Market Disclosure

(OCBC Group – For the financial year ended 31 December 2008)

The purpose of this disclosure is to provide the information in accordance with Pillar 3 directives under MAS Notice 637. This supplements the disclosure in the Risk Management and Capital Management Chapters as well as related information in the Notes to the Financial Statements and Management Discussion and Analysis.

### Exposures and Risk Weighted Assets (RWA) by Portfolio

|                                       | EAD<br>S\$ million | RWA<br>S\$ million |
|---------------------------------------|--------------------|--------------------|
| <b>Credit Risk</b>                    |                    |                    |
| Standardised Approach                 |                    |                    |
| Corporate                             | 6,308              | 5,873              |
| Sovereign                             | 20,035             | 176                |
| Bank                                  | 1,429              | 642                |
| Regulatory Retail                     | 5,067              | 3,848              |
| Residential Mortgage                  | 605                | 229                |
| Equity & PE/VC                        | 1,139              | 1,157              |
| Others                                | 4,749              | 4,224              |
| Total Standardised                    | 39,332             | 16,149             |
| Internal Ratings-Based (IRB) Approach |                    |                    |
| Foundation IRB                        |                    |                    |
| Corporate                             | 44,069             | 36,441             |
| Specialised Lending                   | 16,322             | 18,074             |
| Bank                                  | 22,978             | 3,502              |
| Advanced IRB                          |                    |                    |
| Residential Mortgage                  | 23,590             | 3,916              |
| Qualifying Revolving Retail           | 3,085              | 1,386              |
| Other Retail                          | 1,836              | 332                |
| Securitisation IRB                    |                    |                    |
| Securitisation                        | 345                | 481                |
| Total IRB                             | 112,225            | 64,132             |
| Total Credit Risk                     | 151,557            | 80,281             |
| <b>Market Risk</b>                    |                    |                    |
| Standardised Approach                 |                    | 9,144              |
| <b>Operational Risk</b>               |                    |                    |
| Standardised Approach                 |                    | 5,662              |
| Basic Indicator Approach              |                    | 435                |
| Total Operational Risk                |                    | 6,097              |
| <b>Total RWA</b>                      |                    | <b>95,522</b>      |

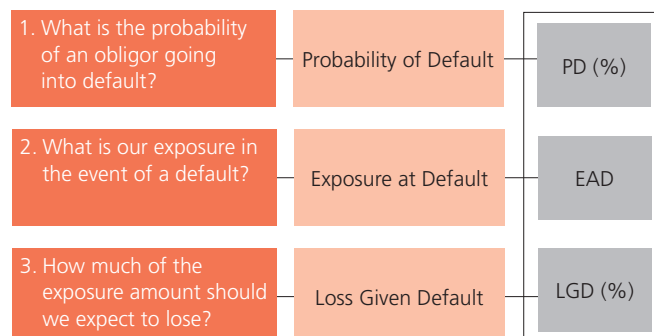
### Capital Adequacy Ratio (CAR) for Significant Banking Subsidiaries

| Subsidiary                  | Tier 1 CAR | Total CAR |
|-----------------------------|------------|-----------|
| Bank of Singapore Limited   | 104.0%     | 104.0%    |
| OCBC Bank (Malaysia) Berhad | 8.4%       | 11.2%     |
| OCBC Al-Amin Bank Berhad    | 6.5%       | 11.0%     |
| OCBC Bank (China) Limited   | 43.5%      | 45.6%     |
| P.T. Bank OCBC NISP Tbk     | 14.2%      | 17.0%     |
| P.T. Bank OCBC Indonesia    | 20.5%      | 32.0%     |

Note: The capital adequacy ratio of Bank of Singapore Limited is computed based on the standardised approach under the Basel II framework. Capital adequacy ratio computations at the overseas banking subsidiaries are currently based on Basel I requirements.

### CREDIT RISK

With Basel II implementation, OCBC Group has adopted the Internal Ratings-Based (IRB) Approach for major credit portfolios, where 3 key parameters – Probability of Default (PD), Exposure at Default (EAD) and Loss Given Default (LGD) are used to quantify credit risk.



### Credit Exposures under Standardised Approach

Credit exposures under standardised approach are mainly exposures to sovereign, debt securities, commercial property loans and lending to small businesses. Rated exposures relate mainly to debt securities and sovereign portfolios while unrated exposures relate mainly to small businesses and other assets.

| Risk Weight       | EAD<br>S\$ million |
|-------------------|--------------------|
| 0%                | 20,244             |
| 20% – 35%         | 1,281              |
| 50% – 75%         | 6,706              |
| 100%              | 9,794              |
| >100%             | 168                |
| <b>Total</b>      | <b>38,193</b>      |
| Rated exposures   | 20,862             |
| Unrated exposures | 17,331             |

### Equity and PE/VC Exposures under Standardised Approach

Equities and private equity venture capital investments for regulatory capital computation were taken at cost and risk weighted and/or deducted from capital in accordance with MAS Notice 637 under the standardised approach. Equity exposure of S\$31 million has been deducted from regulatory capital.

| Risk Weight  | EAD<br>S\$ million |
|--------------|--------------------|
| 100%         | 1,121              |
| 200%         | 18                 |
| <b>Total</b> | <b>1,139</b>       |

## Basel II Pillar 3 Market Disclosure

(OCBC Group – For the financial year ended 31 December 2008)

### Specialised Lending Exposures under Supervisory Slotting Criteria

Specialised lending exposures include financing of income-producing real estate as well as project, object and commodity finance.

| Risk Weight  | EAD<br>S\$ million |
|--------------|--------------------|
| 50%          | 3,429              |
| 70%          | 2,480              |
| 90%          | 894                |
| 115%         | 7,995              |
| 250%         | 1,440              |
| Default      | 84                 |
| <b>Total</b> | <b>16,322</b>      |

### Credit Exposures under Foundation Internal Ratings Based Approach (F-IRBA)

Corporate exposures are mainly exposures to corporate and institutional customers as well as major non-bank financial institutions. Bank exposures are exposures to banks and eligible public sector entities.

#### Corporate Exposures

| PD Range       | EAD<br>S\$ million | Average<br>Risk Weight |
|----------------|--------------------|------------------------|
| up to 0.05%    | 5,636              | 17%                    |
| > 0.05 to 0.5% | 9,712              | 43%                    |
| > 0.5 to 2.5%  | 17,214             | 86%                    |
| > 2.5 to 15%   | 10,115             | 146%                   |
| > 15%          | 732                | 222%                   |
| Default        | 660                | 0%                     |
| <b>Total</b>   | <b>44,069</b>      | <b>83%</b>             |

#### Bank Exposures

| PD Range       | EAD<br>S\$ million | Average<br>Risk Weight |
|----------------|--------------------|------------------------|
| up to 0.05%    | 19,687             | 10%                    |
| > 0.05 to 0.5% | 2,241              | 27%                    |
| > 0.5 to 2.5%  | 968                | 82%                    |
| > 2.5 to 15%   | 69                 | 128%                   |
| > 15%          | 3                  | 237%                   |
| Default        | 10                 | 0%                     |
| <b>Total</b>   | <b>22,978</b>      | <b>15%</b>             |

### Credit Exposures under Advanced Internal Ratings Based Approach (A-IRBA)

Residential Mortgages are loans to individuals secured by residential properties. Qualifying Revolving Retail exposures are revolving unsecured loans to individuals e.g. credit cards. Other Retail exposures are mainly auto loans in Singapore.

#### Residential Mortgages

|              | EAD           | Undrawn<br>Commitment | EAD Weighted Average |             |  |
|--------------|---------------|-----------------------|----------------------|-------------|--|
| PD Range     | S\$ million   | S\$ million           | LGD                  | Risk Weight |  |
| up to 0.5%   | 13,059        | 1,921                 | 11%                  | 5%          |  |
| > 0.5 to 3%  | 6,710         | 681                   | 11%                  | 17%         |  |
| > 3 to 10%   | 2,863         | 169                   | 16%                  | 55%         |  |
| > 10%        | 676           | 7                     | 11%                  | 61%         |  |
| 100%         | 282           | –                     | 16%                  | 60%         |  |
| <b>Total</b> | <b>23,590</b> | <b>2,778</b>          | <b>12%</b>           | <b>17%</b>  |  |

### Qualifying Revolving Retail Exposures

|              | EAD          | Undrawn<br>Commitment | EAD Weighted Average |             |  |
|--------------|--------------|-----------------------|----------------------|-------------|--|
| PD Range     | S\$ million  | S\$ million           | LGD                  | Risk Weight |  |
| up to 0.5%   | 1,639        | 1,236                 | 88%                  | 9%          |  |
| > 0.5 to 3%  | 819          | 444                   | 86%                  | 44%         |  |
| > 3 to 10%   | 453          | 166                   | 90%                  | 115%        |  |
| > 10%        | 148          | 38                    | 90%                  | 237%        |  |
| 100%         | 26           | –                     | 89%                  | 4%          |  |
| <b>Total</b> | <b>3,085</b> | <b>1,884</b>          | <b>88%</b>           | <b>45%</b>  |  |

### Other Retail Exposures

|              | EAD          | Undrawn<br>Commitment | EAD Weighted Average |             |  |
|--------------|--------------|-----------------------|----------------------|-------------|--|
| PD Range     | S\$ million  | S\$ million           | LGD                  | Risk Weight |  |
| up to 0.5%   | 1,253        | #                     | 26%                  | 11%         |  |
| > 0.5 to 3%  | 454          | 2                     | 27%                  | 29%         |  |
| > 3 to 10%   | 87           | #                     | 28%                  | 45%         |  |
| > 10%        | 39           | #                     | 28%                  | 66%         |  |
| 100%         | 3            | –                     | 28%                  | 1%          |  |
| <b>Total</b> | <b>1,836</b> | <b>2</b>              | <b>26%</b>           | <b>18%</b>  |  |

# Amount less than \$0.5 million.

### Actual Loss for Exposures under Foundation and Advanced IRB Approaches

Actual loss refers to specific allowances net of write-backs and recoveries. Discussion of the factors that impacted on the loss experience in the preceding period is not provided as the Group has only operated on IRB approaches since 1 Jan 2008.

|                                   | S\$ million |
|-----------------------------------|-------------|
| Corporate and Specialised Lending | 57          |
| Bank                              | 10          |
| Retail                            | 33          |
| <b>Total</b>                      | <b>100</b>  |

### Securitisation Exposures Purchased/Retained

|                | EAD          |            |            |            |
|----------------|--------------|------------|------------|------------|
| Risk Weight    | Asset-Backed | Others     | Total      | RWA        |
| up to 20%      | 142          | –          | 142        | 21         |
| > 20% to 50%   | 24           | 21         | 45         | 17         |
| > 50% to 100%  | 22           | 73         | 95         | 75         |
| > 100% to 500% | –            | 27         | 27         | 123        |
| > 500%         | –            | 36         | 36         | 245        |
| <b>Total</b>   | <b>188</b>   | <b>157</b> | <b>345</b> | <b>481</b> |

|   |     |   |     |
|---|-----|---|-----|
| Deductions from Tier 1 and Tier 2 Capital | 189 | – | 189 |
|---|-----|---|-----|

## Basel II Pillar 3 Market Disclosure

(OCBC Group – For the financial year ended 31 December 2008)

### Exposures Covered by Credit Risk Mitigation

#### Standardised Approach

|                      | Eligible Financial Collateral<br>S\$ million |
|----------------------|--|
| Corporate            | 116  |
| Sovereign            | 1,048  |
| Bank                 | –  |
| Regulatory Retail    | 241  |
| Residential Mortgage | #  |
| Others               | 73   |
| <b>Total</b>         | <b>1,479</b>                                 |

# Amount less than \$0.5 million.

#### Foundation IRB Approach

|              | Eligible Financial Collateral<br>S\$ million | Other Eligible IRB Collateral<br>S\$ million |
|--------------|--|--|
| Corporate    | 1,583  | 6,184  |
| Bank         | 128  | –  |
| <b>Total</b> | <b>1,711</b>                                 | <b>6,184</b>                                 |

Note:

1. Not all forms of collateral or credit risk mitigation are included for regulatory capital calculations.
2. Does not include collateral for exposures under Advanced IRB Approach and Specialised Lending.

### Counterparty Credit Risk Exposures

|  | S\$ million  |
|--|--------------|
| Replacement Cost                         | 6,232        |
| Potential Future Exposure                | 2,062        |
| Effects of Netting                       | (1,280)      |
| <b>EAD under Current Exposure Method</b> | <b>7,014</b> |
| Analysed by type:                        |              |
| Foreign Exchange Contracts and Gold      | 3,491        |
| Interest Rate Contracts                  | 3,123        |
| Equity Contracts                         | 89           |
| Precious Metals Contracts                | –            |
| Other Commodities Contracts              | 12           |
| Credit Derivative Contracts              | 299          |
| <b>Cash Collateral Held</b>              | <b>75</b>    |
| <b>Net Derivatives Credit Exposure</b>   | <b>6,939</b> |

Note: Not all forms of collateral or credit risk mitigation are included for regulatory capital calculations.

### Credit Derivatives

|                               | S\$ million<br>Notional Amount |              |
|-------------------------------|--------------------------------|--------------|
|                               | Bought                         | Sold         |
| Swaps                         |                                |              |
| for own credit portfolio      | 1,948                          | 1,821        |
| for intermediation activities | 5                              | –            |
| <b>Total</b>                  | <b>1,953</b>                   | <b>1,821</b> |

Note: Credit derivatives for own credit portfolio include trading portfolio and hedges, if any.

### MARKET RISK

#### Capital Requirement by Market Risk Type under Standardised Approach

|                       | S\$ million |
|-----------------------|-------------|
| Interest rate risk    | 350         |
| Equity position risk  | 3           |
| Foreign exchange risk | 379         |
| Commodity risk        | –           |
| <b>Total</b>          | <b>732</b>  |

### EQUITY EXPOSURES

Disclosures on valuation and accounting treatment of equity holdings can be found in Notes to the Financial Statements 2.2.3, 2.6.2, 2.12.2 and 2.23.3.

Equity exposures comprise equity securities categorised as “Available-for-sale” (AFS) and investments in associates and joint ventures. AFS securities are carried at fair value in the balance sheet of the Group while investments in associates are carried at cost and adjusted for post-acquisition changes of the Group’s share of the net asset of the associates.

Equity exposures calculated in accordance with the Accounting Standards differ from the regulatory definition under MAS Notice 637 in the following key areas:

1. Equity investments held by insurance subsidiaries (included below) are not consolidated for regulatory computation.
2. Debt instruments approved for inclusion as Tier 1 capital are treated as equity exposures under MAS Notice 637.

### Carrying Value of Equity Exposures

|                                       | S\$ million  |
|---------------------------------------|--------------|
| Quoted equity exposure – AFS          | 1,326        |
| Unquoted equity exposure – AFS        | 295          |
| Quoted equity exposure – Associates   | 6            |
| Unquoted equity exposure – Associates | 126          |
| <b>Total</b>                          | <b>1,753</b> |

### Realised and Unrealised Gains and Losses

|   | S\$ million |
|---|-------------|
| Gains from disposal of AFS equities             | 217         |
| Unrealised gains included in fair value reserve | 303         |
| <b>Total</b>                                    | <b>520</b>  |

## Directors' Report

For the financial year ended 31 December 2008

The directors present their report to the members together with the audited consolidated financial statements of the Group and the income statement, balance sheet and statement of changes in equity of the Bank for the financial year ended 31 December 2008.

### DIRECTORS

The directors of the Bank in office at the date of this report are as follows:

Cheong Choong Kong, Chairman  
Bobby Chin Yoke Choong  
David Philbrick Conner, Chief Executive Officer  
Fang Ai Lian (appointed on 1 November 2008)  
Giam Chin Toon  
Lee Seng Wee  
Lee Tih Shih  
Colm Martin McCarthy (appointed on 1 November 2008)  
Neo Boon Siong  
Pramukti Surjaudaja  
Tsao Yuan, also known as Lee Tsao Yuan  
David Wong Cheong Fook  
Wong Nang Jang  
Patrick Yeoh Khwai Hoh

Mr Bobby Chin Yoke Choong and Mr Pramukti Surjaudaja retire by rotation under Articles 95 and 96 of the Articles of Association of the Bank and, being eligible, offer themselves for re-election.

Dr Tsao Yuan and Mr David Wong Cheong Fook, who retire pursuant to Articles 95 and 96 of the Articles of Association of the Bank, have expressed their wish to retire at this forthcoming annual general meeting and will not offer themselves for re-election.

Mrs Fang Ai Lian and Mr Colm McCarthy, who were appointed to the Board under Article 101 of the Articles of Association of the Bank retire in accordance with the provisions of that Article and, being eligible, offer themselves for re-election.

Mr Lee Seng Wee and Mr Patrick Yeoh Khwai Hoh retire pursuant to section 153 of the Companies Act, Cap. 50. Resolutions will be proposed for their re-appointment under section 153(6) of the said Act to hold office until the next annual general meeting of the Bank.

### ARRANGEMENTS TO ENABLE DIRECTORS TO ACQUIRE SHARES AND DEBENTURES

Neither at the end of nor at any time during the financial year was the Bank a party to any arrangement whose object is to enable the directors of the Bank to acquire benefits by means of the acquisition of shares in, or debentures of, the Bank or any other body corporate, other than as disclosed in this report.

## Directors' Report

For the financial year ended 31 December 2008

### DIRECTORS' INTERESTS IN SHARES OR DEBENTURES

According to the register of directors' shareholdings, the directors holding office at the end of the financial year had interests in the share capital of the Bank and its related corporation, as follows:

|   | Direct interest |  | Deemed interest          |  |
|---|-----------------|--|--------------------------|--|
|   | At 31.12.2008   | At 1.1.2008/<br>Date of<br>appointment | At 31.12.2008            | At 1.1.2008/<br>Date of<br>appointment |
| <b>BANK</b>   |                 |  |                          |  |
| <b>Ordinary shares</b>  |                 |  |                          |  |
| Cheong Choong Kong  | 127,982         | 97,179                                 | 39,715 <sup>(1)</sup>    | 69,487 <sup>(2)</sup>                  |
| Bobby Chin Yoke Choong  | 9,600           | 4,800                                  | 40,000 <sup>(5)</sup>    | 40,000 <sup>(5)</sup>                  |
| David Conner  | 1,120,542       | 1,009,393                              | 401,493 <sup>(3)</sup>   | 288,018 <sup>(4)</sup>                 |
| Giam Chin Toon  | 14,400          | 9,600                                  | —                        | —                                      |
| Lee Seng Wee  | 6,653,994       | 6,649,194                              | 3,901,094 <sup>(5)</sup> | 3,901,094 <sup>(5)</sup>               |
| Lee Tih Shih  | 2,362,752       | 2,357,952                              | —                        | —                                      |
| Neo Boon Siong  | 14,400          | 9,600                                  | —                        | —                                      |
| Tsao Yuan   | 19,200          | 14,400                                 | 936 <sup>(5)</sup>       | 936 <sup>(5)</sup>                     |
| David Wong Cheong Fook  | 28,400          | 21,600                                 | —                        | —                                      |
| Wong Nang Jang  | 586,146         | 379,746                                | 165,322 <sup>(5)</sup>   | 165,322 <sup>(5)</sup>                 |
| Patrick Yeoh Khwai Hoh  | 19,200          | 14,400                                 | —                        | —                                      |
| <b>5.1% Class B non-cumulative non-convertible preference shares</b>    |                 |  |                          |  |
| Fang Ai Lian  | 1,700           | 1,700                                  | —                        | —                                      |
| <b>4.2% Class G non-cumulative non-convertible preference shares</b>    |                 |  |                          |  |
| Cheong Choong Kong  | 15,000          | 15,000                                 | —                        | —                                      |
| Bobby Chin Yoke Choong  | —               | —                                      | 8,227 <sup>(5)</sup>     | 8,227 <sup>(5)</sup>                   |
| David Conner  | 50,000          | 50,000                                 | —                        | —                                      |
| Lee Seng Wee  | 800,000         | 800,000                                | 600,000 <sup>(5)</sup>   | 600,000 <sup>(5)</sup>                 |
| Lee Tih Shih  | 240,000         | 240,000                                | —                        | —                                      |
| Tsao Yuan   | —               | —                                      | 7,000 <sup>(5)</sup>     | 7,000 <sup>(5)</sup>                   |
| Wong Nang Jang  | 38,216          | 38,216                                 | 21,372 <sup>(5)</sup>    | 21,372 <sup>(5)</sup>                  |
| <b>OCBC Capital Corporation (2008)</b>                                  |                 |  |                          |  |
| <b>5.1% Non-cumulative non-convertible guaranteed preference shares</b> |                 |  |                          |  |
| Cheong Choong Kong  | 10,000          | —                                      | —                        | —                                      |
| Lee Tih Shih  | 10,000          | —                                      | —                        | —                                      |
| Tsao Yuan   | 3,000           | —                                      | —                        | —                                      |
| David Wong Cheong Fook  | 200             | —                                      | —                        | —                                      |
| Patrick Yeoh Khwai Hoh  | 10,000          | —                                      | 10,000 <sup>(5)</sup>    | —                                      |

<sup>(1)</sup> Comprises interest of 9,600 ordinary shares held by spouse and 30,115 ordinary shares under OCBC Deferred Share Plan.

<sup>(2)</sup> Comprises interest of 9,600 ordinary shares held by spouse and 59,887 ordinary shares under OCBC Deferred Share Plan.

<sup>(3)</sup> Comprises interest of 392,787 ordinary shares under OCBC Deferred Share Plan and acquisition rights of 8,706 ordinary shares under OCBC Employee Share Purchase Plan.

<sup>(4)</sup> Comprises interest of 276,856 ordinary shares under OCBC Deferred Share Plan and acquisition rights of 11,162 ordinary shares under OCBC Employee Share Purchase Plan.

<sup>(5)</sup> Ordinary shares/preference shares held by spouse.

None of the directors have direct or deemed interest in the 4.5% Class E non-cumulative non-convertible preference shares.



## Directors' Report

For the financial year ended 31 December 2008

### DIRECTORS' INTERESTS IN SHARES OR DEBENTURES (continued)

Save as disclosed above, no directors had any interest in shares, or debentures of, the Bank or related corporations either at the beginning of the financial year, date of appointment, or at the end of the financial year.

There were no changes to any of the above mentioned interests in the Bank between the end of the financial year and 21 January 2009.

### DIRECTORS' CONTRACTUAL BENEFITS

Since the end of the previous financial year, no director has received or become entitled to receive benefits by reason of a contract made by the Bank or a related corporation with the director or with a firm of which he is a member or with a company in which he has a substantial financial interest, except as disclosed in this report, and except for professional fees paid to a firm of which a director is a member as disclosed in the financial statements.

On 12 June 2006, an agreement was made between Dr Cheong Choong Kong ("Dr Cheong"), non-executive director and Chairman of the Bank, and OCBC Management Services Private Limited, a wholly-owned subsidiary of the Bank, under which Dr Cheong is appointed as consultant to oversee and supervise the strategic planning of the Bank and its subsidiaries with respect to customer service, talent identification, and the development and succession of senior management within the Group. Under the agreement, in respect of the financial year ended 31 December 2008, Dr Cheong has received payments and benefits amounting to \$1,111,560, and will receive a variable bonus of \$100,000, or any additional bonus as may be determined by the Remuneration Committee and the Board of Directors of the Bank. In respect of financial year ended 31 December 2007, Dr Cheong received aggregate payments and benefits of \$1,090,562 and variable bonus of a total amount of \$1,350,000 comprising bonus of \$100,000 and additional bonus of \$1,250,000.

In his capacity as a director of the Bank, Dr Cheong is also eligible for any directors' fees or share options that are recommended by the Board of Directors. Dr Cheong's total remuneration (including the payments mentioned above and all benefits, variable bonus, directors' fees and share options) for the financial year ended 31 December 2008 is reflected in the Directors' Remuneration table in the Corporate Governance Section of the Annual Report.

### SHARE-BASED COMPENSATION PLANS

The Bank's share-based compensation plans are administered by the Remuneration Committee, which comprises:

Tsao Yuan, Chairman  
Cheong Choong Kong  
Fang Ai Lian  
Lee Tih Shih  
Wong Nang Jang

Dr Cheong Choong Kong did not participate in any deliberation or decision in respect of options granted to him.

Under the share-based compensation plans, no options or rights have been granted to controlling shareholders of the Bank or their associates, nor has any participant received 5% or more of the total number of options or rights available under each respective scheme or plan during the financial year. No options or rights were granted at a discount during the financial year. The persons to whom the options or rights were issued have no right by virtue of these options or rights to participate in any share issue of any other company.

## Directors' Report

For the financial year ended 31 December 2008

### SHARE-BASED COMPENSATION PLANS (continued)

The Bank's share-based compensation plans are as follows:

#### (a) OCBC Share Option Schemes

The OCBC Executives' Share Option Scheme 1994 ("1994 Scheme") was approved at an extraordinary general meeting on 11 June 1994. The 1994 Scheme was terminated on 3 August 2001 and replaced by the OCBC Share Option Scheme 2001. Outstanding options under the 1994 Scheme remain valid until the respective expiry dates of the options.

The OCBC Share Option Scheme 2001 ("2001 Scheme") was approved at an extraordinary general meeting on 17 May 2001, to replace the 1994 Scheme. Executives of the Group ranked Manager and above (including executive and non-executive directors), are eligible for this scheme. The Bank will either issue new shares or transfer treasury shares to the executives upon their exercise of options.

Particulars of Options 1998R, 1999R, 2000, 2001, 2002, 2002A, 2002B, 2003, 2004, 2004A, 2004B, 2005, 2005A, 2006, 2006A, 2006B, 2007, 2007A, 2007B and 2007NED were set out in the Directors' Reports for the financial years ended 31 December 1999 to 2007.

During the financial year, pursuant to the 2001 Scheme, options to acquire 5,579,220 ordinary shares at \$7.52 per share were granted to 532 eligible executives of the Group ("2008 Options"), as well as to a non-executive director of the Bank ("2008NED Options"). The acquisition price was equal to the average of the last traded price of the ordinary shares of the Bank on the Singapore Exchange over five consecutive trading days immediately prior to the date when the offer to grant an option was made to a grantee.

Details of unissued ordinary shares under the share option scheme, options exercised during the financial year and options outstanding and exercisable at 31 December 2008 are as follows:

| Options | Exercise period          | Acquisition price (\$) | Options exercised | Treasury shares transferred | At 31.12.2008 |             |
|---------|--------------------------|------------------------|-------------------|-----------------------------|---------------|-------------|
|         |                          |                        |                   |                             | Outstanding   | Exercisable |
| 1998R   | 22.01.2001 to 21.01.2008 | 2.675                  | 291,448           | 280,124                     | –             | –           |
| 1999R   | 10.12.2001 to 09.12.2008 | 3.139                  | 1,355,176         | 1,284,280                   | –             | –           |
| 2000    | 06.12.2002 to 05.12.2009 | 4.542                  | 266,371           | 266,371                     | 2,416,424     | 2,416,424   |
| 2001    | 05.12.2003 to 04.12.2010 | 5.367                  | 394,638           | 390,175                     | 3,923,848     | 3,923,848   |
| 2002    | 09.04.2003 to 08.04.2012 | 5.742                  | 641,226           | 627,918                     | 5,840,395     | 5,840,395   |
| 2002A   | 23.04.2003 to 22.04.2012 | 5.692                  | –                 | –                           | 720,000       | 720,000     |
| 2002B   | 24.10.2003 to 23.10.2012 | 4.367                  | –                 | –                           | 180,000       | 180,000     |
| 2003    | 28.03.2004 to 26.03.2013 | 4.067                  | 514,021           | 508,386                     | 4,767,256     | 4,767,256   |
| 2004    | 16.03.2005 to 14.03.2014 | 5.142                  | 386,968           | 381,569                     | 4,326,837     | 4,326,837   |
| 2004A   | 20.08.2005 to 18.08.2014 | 5.492                  | –                 | –                           | 160,800       | 160,800     |
| 2004B   | 23.11.2005 to 21.11.2014 | 5.667                  | –                 | –                           | 103,200       | 103,200     |
| 2005    | 15.03.2006 to 13.03.2015 | 5.767                  | 474,151           | 469,211                     | 4,219,066     | 4,219,066   |
| 2005A   | 09.04.2006 to 07.04.2015 | 5.784                  | 452,088           | 432,324                     | 1,438,228     | 1,438,228   |
| 2006    | 15.03.2007 to 13.03.2016 | 6.820                  | 212,252           | 210,891                     | 3,488,402     | 2,193,556   |
| 2006A   | 24.01.2007 to 22.01.2016 | 6.780                  | 8,184             | 8,184                       | –             | –           |
| 2006B   | 24.05.2007 to 22.05.2016 | 6.580                  | 102,190           | 96,648                      | 1,059,040     | 634,040     |
| 2007    | 15.03.2008 to 13.03.2017 | 8.590                  | 29,469            | 28,503                      | 3,476,226     | 1,142,109   |
| 2007A   | 16.01.2008 to 14.01.2017 | 7.600                  | –                 | –                           | 445,000       | 146,850     |
| 2007B   | 15.03.2008 to 13.03.2017 | 8.590                  | 12,870            | 12,870                      | 951,010       | 313,170     |
| 2007NED | 15.03.2008 to 13.03.2012 | 8.590                  | –                 | –                           | 200,000       | 66,000      |
| 2008    | 15.03.2009 to 13.03.2018 | 7.520                  | –                 | –                           | 5,173,720     | –           |
| 2008NED | 15.03.2009 to 13.03.2013 | 7.520                  | –                 | –                           | 200,000       | –           |
|         |                          |                        | 5,141,052         | 4,997,454                   | 43,089,452    | 32,591,779  |

## Directors' Report

For the financial year ended 31 December 2008

### SHARE-BASED COMPENSATION PLANS (continued)

#### (b) OCBC Employee Share Purchase Plan

The OCBC Employee Share Purchase Plan ("ESP Plan") was approved at an extraordinary general meeting on 30 April 2004. Employees of the Group who have attained the age of 21 years and been employed for not less than six months are eligible for the ESP Plan. Particulars of the ESP Plan were set out in the Directors' Report for the financial year ended 31 December 2007.

The Bank's second offering of ESP Plan, which commenced on 1 July 2006, had expired on 30 June 2008. During the financial year, 5,456,660 ordinary shares were transferred from Treasury Shares' account to participants upon exercise of acquisition rights and upon conversion at the end of the offering period.

In June 2008, the Bank launched its third offering of ESP Plan, which commenced on 1 July 2008 and will expire on 30 June 2010. Under the third offering, 6,281 employees (including a director of the Bank) enrolled to participate in the ESP Plan to acquire 11,423,533 ordinary shares at \$8.27 per ordinary share. The acquisition price is equal to the average of the last traded price of the ordinary shares of the Bank on the Singapore Exchange over five consecutive trading days immediately preceding the price fixing date.

#### (c) OCBC Deferred Share Plan

The Bank implemented the OCBC Deferred Share Plan ("DSP") in 2003. The DSP is a discretionary incentive and retention award program extended to executives of the Group ranked Assistant Manager and above at the absolute discretion of the Remuneration Committee. Details of the DSP were set out in the Directors' Report for the financial year ended 31 December 2007.

Total awards of 4,424,988 ordinary shares (including 202,469 ordinary shares to a director of the Bank) were granted to eligible executives under the DSP for the financial year ended 31 December 2008. In addition, total awards of 239,895 ordinary shares (including 14,480 ordinary shares to directors of the Bank) were awarded to grantees pursuant to declarations of final dividend for financial year ended 31 December 2007 and interim dividend for financial year ended 31 December 2008. During the financial year, 1,161,934 deferred shares were released to grantees, of which 130,790 deferred shares were released to directors of the Bank.

Changes in the number of options under the share option scheme and acquisition rights under the ESP Plan held by directors for the financial year under review are as follows:

| Name of director     | Options granted/<br>rights subscribed to<br>acquire ordinary<br>shares for the<br>financial year ended<br>31.12.2008 | Aggregate<br>number of options<br>granted/rights<br>subscribed since<br>commencement of<br>scheme/plan to<br>31.12.2008 | Aggregate<br>number of<br>options/rights<br>exercised/<br>converted since<br>commencement of<br>scheme/plan to<br>31.12.2008 | Aggregate<br>number of<br>options/rights<br>outstanding at<br>31.12.2008 |
|----------------------|--|---|--|--|
| <b>Option Scheme</b> |  |   |  |  |
| Cheong Choong Kong   | 200,000  | 914,800   | –  | 914,800  |
| David Conner         | 450,000  | 4,565,000   | 720,000  | 3,845,000  |
| Wong Nang Jang       | –  | 927,539   | 735,539  | 192,000  |
| <b>ESP Plan</b>      |  |   |  |  |
| Cheong Choong Kong   | –  | 14,257  | 14,257   | –  |
| David Conner         | 8,706  | 34,125  | 25,419   | 8,706  |

There were no changes to any of the above mentioned interests in the Bank between the end of the financial year and 21 January 2009.

## Directors' Report

For the financial year ended 31 December 2008

### AUDIT COMMITTEE

The members of the Audit Committee at the date of this report are as follows:

Bobby Chin Yoke Choong, Chairman  
Colm Martin McCarthy  
Neo Boon Siong  
Tsao Yuan  
David Wong Cheong Fook

The Audit Committee performed the functions specified in the Companies Act, the SGX-ST Listing Manual, the Banking (Corporate Governance) Regulations 2005, the MAS Guidelines for Corporate Governance and the Code of Corporate Governance. In performing these functions, the Audit Committee met with the Bank's external and internal auditors, and reviewed the audit plans, the internal audit programme, as well as the results of the auditors' examination and their evaluation of the system of internal controls.

The Audit Committee also reviewed the following:

- (a) response of the Bank's management and the assistance provided by officers of the Bank to the external and internal auditors;
- (b) the financial statements of the Group and the Bank and the auditors' report thereon prior to their submission to the Board of Directors; and
- (c) the independence and objectivity of the external auditors.

The Audit Committee has full access to, and the cooperation of, the management and has been given the resources required for it to discharge its functions. It has full authority and discretion to invite any director and executive officer to attend its meetings.

The Audit Committee has nominated KPMG LLP for re-appointment as auditors of the Bank at the forthcoming annual general meeting.

### AUDITORS

The auditors, KPMG LLP, have expressed their willingness to accept re-appointment.

On behalf of the Board of Directors,



**CHEONG CHOONG KONG**  
Director



**DAVID PHILBRICK CONNER**  
Director

Singapore  
18 February 2009

## Statement by Directors

For the financial year ended 31 December 2008

In the opinion of the directors,

- (a) the financial statements set out on pages 72 to 147 are drawn up so as to give a true and fair view of the state of affairs of the Group and the Bank as at 31 December 2008, the results and changes in equity of the Group and of the Bank for the financial year ended on that date, and cash flows of the Group for the financial year ended on that date; and
- (b) at the date of this statement, there are reasonable grounds to believe that the Bank will be able to pay its debts as and when they fall due.

The Board of Directors has, on the date of this statement, authorised these financial statements for issue.

On behalf of the Board of Directors,



**CHEONG CHOONG KONG**  
Director



**DAVID PHILBRICK CONNER**  
Director

Singapore  
18 February 2009

## Independent Auditors' Report

To the Members of Oversea-Chinese Banking Corporation Limited

We have audited the accompanying financial statements of Oversea-Chinese Banking Corporation Limited ("the Bank") and its subsidiaries ("the Group"), which comprise the balance sheets of the Group and the Bank as at 31 December 2008, the income statements and statements of changes in equity of the Group and the Bank and cash flow statement of the Group for the year then ended; a summary of significant accounting policies and other explanatory notes set out on pages 72 to 147.

### **Management's responsibility for the financial statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the provisions of the Singapore Companies Act, Chapter 50 ("the Act") and Singapore Financial Reporting Standards. This responsibility includes:

- (a) devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair profit and loss accounts and balance sheets and to maintain accountability of assets;
- (b) selecting and applying appropriate accounting policies; and
- (c) making accounting estimates that are reasonable in the circumstances.

### **Auditors' responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Singapore Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion,

- (a) the consolidated financial statements of the Group and the financial statements of the Bank are properly drawn up in accordance with the provisions of the Act and Singapore Financial Reporting Standards, including the modification of the requirements of FRS 39 *Financial Instruments: Recognition and Measurement* in respect of loan loss provisioning by Notice to Banks No. 612 'Credit Files, Grading and Provisioning' issued by the Monetary Authority of Singapore, so as to give a true and fair view of the state of affairs of the Group and of the Bank as at 31 December 2008, the results and changes in equity of the Group and of the Bank and cash flows of the Group for the year ended on that date; and
- (b) the accounting and other records required by the Act to be kept by the Bank and by those subsidiaries incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

**KPMG LLP**

KPMG LLP

Public Accountants and

Certified Public Accountants

Singapore  
18 February 2009